

NILS VAN DER LANDEN

STRATEGY CONSULTANT, RABOBANK



CONTACT

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Dutch

SKILLS

Strategy Development

- Strategy design & execution
- Complex problem solving
- Business case design
- Business model innovation

Interpersonal & leadership

- Executive communication & stakeholder management
- Cross-functional collaboration

Technical

- Data analysis (Excel & Power BI)
- Enterprise architecture concepts

LANGUAGES

- Dutch (Native)
- English (Fluent)
- German (Basic)

INTERESTS

Outside of work, I'm a passionate triathlete, training and racing keeps me fit and sharp. Moreover, I love discovering new cultures through both travel and work.



PROFILE

Global oriented Strategy Consultant with experience designing and driving cross-functional operating model change in banking. Strong in current-state assessment, future-state Target Operating Model designs, and stakeholder facilitation with senior leadership. At Rabobank, I work closely with C-level executives to shape and execute both business and technology strategies. My international academic and professional experience across Europe, US, Asia, and Africa enables me to navigate diverse contexts with confidence. As a former NCAA athlete, I bring discipline, resilience and collaborative mindset to every challenge.



WORK EXPERIENCE

Strategy Consultant

2023-PRESENT

Rabobank

As Strategy Consultant, I drive complex strategic initiatives at the intersection of technology and business, working closely with senior and executive stakeholders across both domains:

- **Target Operating Model Design:** design across multiple banking areas (Area Acquisition & Relationship, W&R Innovation, Beyond Banking), aligning senior stakeholders on future-state governance through current-state assessments, workshops and transition plans
- **Executive Collaboration:** Collaborated intensively with the bank's C-level and senior management to develop Rabobank's Tech Strategy
- **Strategic Program Leadership:** Led the CITO-wide standardisation program (ST@S) defining future-state ways of working and aligning stakeholders across business & IT to drive execution
- **Cross-Domain Strategy Development:** Consolidated multiple strategies into a single, cross-domain strategy to ensure unified prioritization across business units
- **Global Digital Advisory:** Advised partner banks in Sri Lanka, Ghana, Ivory Coast, and Ethiopia on their digital strategies to accelerate customer digitalization and financial inclusion

Global Management Trainee

2022-2023

Rabobank

As Rabobank Global Trainee, I was part of a management program consisting of four rotations across different departments and regions:

- Local Bank Metropolitan Area Amsterdam
- Value Chain Finance Structured Inventory products
- CEO department Hong Kong | Strategy desk
- CITO Strategy Consultant Team



EDUCATION

Master in Business Administration

2020-2022

Texas A&M University,

Minor Cross-cultural Management & Trade in Asia

2016-2019

Shanghai JiaoTong University

Bachelor in International Business Administration

2016-2019

Tilburg University