

Dear Member,

Please find below the DutchCham e-Newsletter of Tuesday, 6th July 2010.

DutchCham news

EXPOSURE Opportunities - Business Directory 2010-2011

Distribution: 800 copies to our 400 individual members, 200 company members and business partners

In order to publish the Dutch Chamber Business Directory 2010-2011 after the summer holidays, we need your revised company's listing on or before **30 July 2010**. If you do not return your listing preference (standard or full page), you will automatically receive a standard listing.

Please take a look at your exposure opportunities with the Dutch Chamber as well, if you are interested in a tailor-made package, please do not hesitate to contact us via faith@dutchchamber.hk You will be contacted by us during July, August and September to provide you more information about your exposure opportunities with the Dutch Chamber.

As there are limited spaces in the Business Directory 2010-2011, please contact us as soon as possible to avoid disappointment. The prices shown are an indication; please contact us for tailor made packages.

| Business Directory 2010-2011 hard copy and online version | |
|--|---|
| Full page Listing – Company logo and picture | Gold & Corporate members (HK\$15,000.-) All other members (HK\$ 7,500.-) |
| Standard Listing – Company logo Standard Listing - Company logo and picture | (HK\$ 5,500.-) (HK\$ 6,500.) |
| Full page AD – Full colour next to your listing ½ page AD – Full colour next to your listing | (HK\$ 20,000.-) (HK\$ 10,000.-) |
| Full page AD – Full colour on the divider ½ page AD – Full colour on the divider Company logo on the divider | (HK\$ 30,000.-) (HK\$ 15,000.-) (HK\$ 8,000.-) |
| Full page AD on the inside front cover Full page AD on the inside back cover | (HK\$ 40,000.-) (HK\$ 35,000.-) |
| Bookmark – Full colour | (HK\$ 45,000.-) |

REMINDER - Membership 2010-2011

In March, we sent invoices and additional documents for your membership with the Dutch Chamber for the period April 1, 2010 – March 31, 2011. We would like to thank you for your support and hope to be able to continue to serve you during the upcoming year. **Upon receipt of your membership contribution, your corporate listing will appear in our Business Directory 2010-2011.** Would you please be so kind to check with your financial department whether your membership has been renewed, as the **response rate is 65%**.

INTRODUCTION- Business Award of the Year 2011 Committee

A special Business Award of the Year 2011 committee has been set-up to organize the Gala Dinner in celebrating the Dutch Chamber's 20th birthday. The committee comprises of voluntary

members who can make their time and skills available to create a memorable and meaningful event. Nomination rounds for several award categories will be held in advance. The winners will be announced during the Gala Dinner.

Business Award of the Year 2011 committee members:

| | |
|---|---|
| Mr. Harm Winkeler <i>Ceremonial Chairman</i> | Martinair Cargo |
| Ms. Jacqueline Baud | Dutch Chamber |
| Ms. Faith Fung | Dutch Chamber |
| Mr. Hidde Baars | Consulate General of the Kingdom of the Netherlands |
| Mr. Erik Leenders | David Lewis Productions Asia-Pacific Limited |
| Mr. Diederik Werdmölder | ATC (Hong Kong) Limited |
| Ms. Jennifer Chan | Sinova Management Consultancy Ltd. |

The Board of the Dutch Chamber and Ms. Jenny Lie from J&J Event Management Ltd. will support the committee in creating a memorable event.

DutchCham Upcoming Events

Business Matters: Putting your big idea into action – “ Essential strategies for Small Business growth and success”

Thursday 22 July, 12:45-14:00PM (registration start at 12:30PM), AustCham Seminar Room, 3/F Lucky Building, 39 Wellington Street, Central

One big idea has the potential to turn into a booming business opportunity however it is not enough to have only the concept or idea, you must also have a clear plan. **David Ketchum, President of Bite Communications, and David Walsh, Managing Director of Popcake® Foodservice Products Ltd,** have each turned a small business into an international success. Find out how they turned their 'Big Idea' into action and learn how to turn your business vision into a reality! **Price:** Members HK\$ 250,- / Non-members HK\$ 380,- (incl. light refreshments)

CHINA SEMINAR 2010

Thursday 21 October, evening, location tbc *Save the date!

The annual China Seminar 2010 will be held on the 21st of October. The China Committee will offer you an exciting theme, please save the date.
More information will follow soon.

Cantonese (廣東話) Foundation Course for Expatriate Executives

Every Tuesday 5 October until 7 December 2010, 18:45-20:45PM (10 two-hour sessions), Council Chamber, 4/F, Duke of Windsor Building, 15 Hennessy Road

Don't miss this unique opportunity to start speaking Cantonese and Be part of Hong Kong

Is Your Lack of Cantonese Holding You Back in Your Business or Social Life? If the Answer is “Yes” then join the CANTONESE FOUNDATION COURSE FOR EXPATRIATE EXECUTIVES. The Course is for very busy, business people and their partners who want to learn to speak Cantonese within a short period of time; who have little or no Cantonese at all and want to speak appropriate, educated Cantonese in a variety of different situations, both social and work-related. The Dutch Chamber, in Partnership with The Communication Group is delighted to invite you to this Course! **Price:** Members: HK\$3,380.- / Non-Members: HK\$3,680.- (**30% Discount off Normal Price of HK\$4,850.-**) (Price includes textbooks, teaching materials, CD) (Same price for Dutch Chamber Members' Partners & Adult Children) **Early Bird Registration Discount:** You get a discount of 5% for registering the Course On or before Wednesday 29 September. **Group Registration Discount:** There is a discount of 5% for two people or more from the same company.

Putonghua (普通话) Foundation Course for Expatriate Executives

Every Wednesday 13 October until 15 December 2011, 18:45-20:45PM (10 two-hour sessions), Council Chamber, 4/F, Duke of Windsor Building, 15 Hennessy Road

Don't miss this unique opportunity to start developing your Putonghua skills and speak the same language as China's 1.3 billion potential customers

The Dutch Chamber, in Partnership with The Communication Group is delighted to invite you to this Course! The Putonghua (Mandarin) Foundation Course is a New Approach to the learning of Putonghua only available in the Communication Group. The Course will provide an understanding of the structure of Putonghua based on participants' knowledge of the structure of English. **The Course does NOT start with learning the tones of Putonghua.** It is a more effective method to start with understanding the basic structures of Putonghua; then all you need to do is slot in the vocabulary. You can pick up the tones as you practise the language in "real-life" situations just as intonation is acquired and improved in any language. **Price:** Members: HK\$3,380.- / Non-Members: HK\$3,680.- **(30% Discount off Normal Price of HK\$4,850.-)** (Price includes textbooks, teaching materials, CD) (Same price for Dutch Chamber Members' Partners & Adult Children) **Early Bird Registration Discount:** You get a discount of 5% for registering the Course On or before Wednesday 29 September. **Group Registration Discount:** There is a discount of 5% for two people or more from the same company.

For registration, please click on the event and you will be redirected to our website, for more information, please send an email to info@dutchchamber.hk

News from the European Chamber of Commerce in Hong Kong

B2B Networking event – Delta Bridges

Friday 9 July, 19:30-21:00PM, The View, Sands Hotel, Macau

The European Chamber of Commerce in HK and EUBIP will sponsor and participate in the first Delta Inter-Chamber event in Macao, on the 9th of July. It will be a networking event with the presence of different Chambers of Commerce and expat communities in the region. The admission is free. Please RSVP by e-mailing: jjverdun@gmail.com before Wednesday 7th July. Include your name, position and company name. We look forward to seeing you there!

News from the Dutch Association (Nederlandse Vereniging Hong Kong)

The Netherlands at the Semi-Finals of 2010 FIFA World Cup South Africa

Wednesday 7th July (night of 6th July), 0:00AM HKG time, Grappa's Cellar, downstairs at Jardine House, 1 Connaught Road Central. No reservations are needed.

THE NETHERLANDS - URUGUAY

This live match starts at 2:30AM HKG time. Do not miss the Netherlands in the semi-final! Grappa's Cellar in Jardine House will open its doors at midnight with images from Dutch soccer, Dutch music and Dutch snacks provided by Orange Tree to get in the Orange mood of the Netherlands.

Outfit: as orange as possible. If you have any questions, please contact Mr. Geert Sonnemans at geert@smans.net

News from the Consulate-General of the Kingdom of the Netherlands in Guangzhou

Join Holland Pavilion at Canton Fair 2010

October 15-19, 9:30AM-18:00PM, Pazhou exhibition halls, Guangzhou (China)

This October, in the 108th session of China's largest trade fair, the Canton Fair, a Holland Pavilion will be present for the very first time. Last session, in April 2010, attracted 203.996 overseas buyers from 212 countries and regions and export turnover totaled at USD 34.40 billion. Each fair there are over 1.500 Dutch participants. As a company participating in the Holland Pavilion at the Canton Fair, you will enjoy many benefits, including: massive brand exposure, access to both Chinese retailers as well as global buyers and market potential expansion. For more information, please contact the Project Manager Mr. Yuk Cheng Lam via GNZ-EA@minbuza.nl

News

ASIA PACIFIC

China jails US geologist for stealing state secrets

A Chinese-born American geologist has been sentenced to eight years in jail in China for stealing state secrets. Xue Feng, 44, was detained in 2007 after negotiating the sale of an oil industry database to his employers, an American consultancy company. Mr Xue said the information he had acquired about China's oil industry was publicly available. He claimed he had been tortured while in detention. The US embassy said it was "dismayed" and called for his immediate release. (<http://news.bbc.co.uk>; 7/5/2010) [Read more>](#)

China police on alert for Xinjiang riot anniversary

Riot police are patrolling in Urumqi in China's Xinjiang region on the first anniversary of ethnic riots that claimed the lives of almost 200 people. The streets are reported to be quieter than usual. Thousands of CCTV cameras have been set up in public places. A government-run website said that all police leave had been cancelled. (<http://news.bbc.co.uk>; 7/5/2010) [Read more>](#)

Google faces pressure as China to decide on license

Google Inc could face further pressure for its other products in China as Beijing is due to decide whether or not to renew a license for the firm's flagship search engine in the world's largest Internet market. In an effort to keep its China license, Google said on Wednesday it will stop automatically redirecting China users to its uncensored Hong Kong site within the next 48 hours. (www.reuters.com; 6/30/2010) [Read more>](#)

HONG KONG

HK calls for development boost

Secretary for Constitutional & Mainland Affairs Stephen Lam has urged the National Development & Reform Commission to include regional co-operation in the National 12th Five-Year Plan to boost Hong Kong's development opportunities on the Mainland. Mr Lam met the commission in Beijing today, accompanied by officials from the Financial Services & the Treasury, Transport & Housing, Food & Health, Commerce & Economic Development and Home Affairs Bureaus, as well as the Environmental Protection Department. They discussed the Hong Kong Government's complementary work on the National 12th Five-Year Plan. (<http://www.news.gov.hk/>; 7/5/2010) [Read more>](#)

China Mobile wins radio spectrum auction

China Mobile Hong Kong Corporation has successfully bid for the radio spectrum in the 678 to 686MHz band at the spectrum utilisation fee of \$175 million, the Office of the Telecommunications Authority says. The assignment of the spectrum enables the provision of broadcast-type mobile TV services. This will enhance the development of the mobile market in Hong Kong, give consumers the choice to a wider range of high-quality programmes that are available in real time through mobile devices, and strengthen Hong Kong's status as a world-class wireless city. (<http://www.news.gov.hk/>; 6/29/2010) [Read more>](#)

EUROPE

Bronislaw Komorowski declared president of Poland

Bronislaw Komorowski has been officially declared the winner of the Polish presidential election. According to election officials the acting president won 53.01% of the vote while rival Jaroslaw Kaczynski got 46.99%. Mr Kaczynski had initially accepted defeat based on an exit poll, but Mr Komorowski's camp remained cautious. Mr Kaczynski is the twin of former President Lech Kaczynski, who died in a plane crash with 95 others in April. (<http://news.bbc.co.uk>; 7/5/2010) [Read more>](#)

Minister plays down 40% departmental cuts planning

Government departments will not have to axe 40% from their budgets - despite being ordered to plan for cuts on that scale, a cabinet minister has said. Transport Secretary Philip Hammond said some departments may see cuts "a bit higher" than the 25% announced in the budget and some "a bit lower". Trade unions claim ministers are using the 40% figure to make eventual cuts seem more acceptable. (<http://news.bbc.co.uk>; 7/5/2010) [Read more>](#)

THE NETHERLANDS

ABN Amro takeover was a mistake, says new RBS chief

The takeover of ABN Amro bank in 2007 was 'clearly a big mistake', the new head of Royal Bank of Scotland says in an interview with German paper Welt am Sonntag. RBS, then under the leadership of Fred Goodwin, led a consortium of three banks which bought ABN Amro for €71bn and then broke it up. (www.dutchnews.nl; 7/5/2010) [Read more>](#)

TNT Post to cut deliveries as well as jobs

TNT Post is reduce its delivery services for businesses as part of an effort to head off competition from email and budget delivery firms. 'We have lost some 30% of our volume since 2000. That is one third of the company,' director Harry Koorstra said at a news conference on Monday evening. Some two-thirds of this is due to internet, he said. And the growth in online retail had not compensated for the fall-off in traditional mail. (www.dutchnews.nl; 6/29/2010) [Read more>](#)